

## Message Text

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ACTION COME-00

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FM AMEMBASSY LIMA

TO SECSTATE WASHDC 9091

UNCLAS LIMA 1987

E.O. 11652: N/A

TAGS: BENC, PE

SUBJECT: MAJOR PROJECT: BLEACHED PULP PLANT

REF: STATE 37084

WE DISCUSSED WITH GENERAL MANAGER A.I. OF INDUPERU STATUS OF BLEACHED GAGASSE PULP PROJECT IN WHICH J. E. PRITCHARD OF KANSAS CITY IS INTERESTED. INFORMATION OBTAINED CONCERNING QUESTIONS LISTED REFTEL FOLLOWS:

1. PROJECT IS FOR ONE BLEACHED BAGASSE PULP PLANT TO BE LOCATED NEAR CHICLAYO. PLANT CAPACITY WILL BE 350 TONS OF PULP PER DAY AND WILL COST APPROXIMATELY US\$120 MILLION.

2. FEASIBILITY STUDY OF THE PROJECT, CARRIED OUT BY SETADLER HURTER ENGINEERS CONSULTANTS OF MONTREAL, CANADA AND THE LOCAL FIRM P. & V. INGENIEROS S.A., WAS COMPLETED IN JUNE 1972. THEN INDUPERU CALLED FOR "TURNKEY" BIDS NOVEMBER 1973 (REPORTED BY 73 LIMA 8442), WHICH, HOWEVER, WAS SUSPENDED BECAUSE OF THE RECESSION IN FOREIGN MARKETS.

3. THE INFORMANT ALSO STATED THAT SINCE FOREIGN ECONOMIC ACTIVITY HAS NOW INCREASED, INDUPERU HAS DECIDED TO REINITIATE DISCUSSIONS CONCERNING THIS PROJECT. THUS INDUPERU IS SELECTING A CONSULTING FIRM FROM FEW INTERNALLY INVITED COMPANIES, WHICH WILL PROVIDE GENERAL TECHNICAL ADVISE IN CONNECTION WITH THE TURNKEY TENDER.

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CONTRACT TO SELECTED FIRM WILL BE AWARDED BY APRIL,

1976.

4. DISCUSSIONS CONCERNING THE TURNKEY BIDS WILL BE RESUMED DURING THE LAST QUARTER OF 1976. TENDER INCLUDES BASIC ENGINEERING, DETAIL ENGINEERING, PREPARATION OF EQUIPMENT SPECIFICATIONS, FINANCING, AND ALL OTHER ITEMS COVERED BY TURNKEY PROCEDURE.

5. PROJECT IS SCHEDULED TO START OPERATIONS BY 1979. OUTSIDE FINANCING IS REQUIRED.

6. IN CONNECTION WITH THE NEWSPRINT PROJECT, INDURPERU INFORMED THAT ALL ENGINEERING CONTRACTS INVOLVED HAVE ALREADY BEEN AWARDED; THAT CIVIL WORKS AWARDED TO LOCAL FIRMS ARE TO START THIS MONTH; THAT NEWSPRINT MACHINE WAS PURCHASED FROM FINLAND, OTHER MACHINES FROM SWEDEN, ALL SCHEDULED START ARRIVING CALLAO NEXT APRIL. THE RUST ENGINEERING CO. OF PORTLAND, OREGON IS ONE OF THE DESIGNERS OF THE PROJECT WHILE THE CANADIAN COMMONWEALTH CONSTRUCTION CO. LTD. WILL SUPERVISE CONSTRUCTION OF THE PROJECT. THIS IS A FULLY INTEGRATED PROJECT WHICH INCLUDES TWO PLANTS, A BAGASSE-BASED PULP PLANT AND THE NEWSPRINT PLANT. BOTH ARE TO BE LOCATED IN SANTIAGO DE CAO, NEAR TRUJILLO.  
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